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For the purpose of establishing account credit terms,

New Account Information

Your Partner in Contamination Control

the undersigned Applicant furnishes the following:

Berkshire Corporation

21 River Street

Great Barrington

Massachusetts 01230 USA

Tel 413-528-2602

Fax 413-528-2614

Info@berkshire.com

Business Information

Applicant’s Legal Business Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Trade Name (if different from above): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Billing Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Entity Category (i.e. Corporation, etc): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Company Structure (i.e. Public/Private): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Dunn and Bradstreet (DUNS) Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Federal ID Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Accounts Payable Contact (Name and Email): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Telephone Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ In business Since: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Annual Sales Last 3 Years: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Annual Accounts Payable Last 3 Years: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Has Applicant ever filed for bankruptcy protection? (Y/N) \_\_\_ If yes, please provide date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Are Purchases from Berkshire Taxable? (Y/N) \_\_\_\_\_\_\_\_\_\_\_\_ If no, return appropriate exemption form(s)

Taxes: Taxes will be invoiced until exemption certificate and applicable registration number is provided.

Delivery Terms: Delivery terms are FOB origin. Product will be shipped FOB Ground Collect unless otherwise indicated on applicant’s purchase order. Purchase orders shall specify details including but not limited to preferred carrier, special instructions and third-party address. Collect shipments require customer account number.

Terms/Conditions

All orders require prepayment until credit terms are approved.

Once credit terms are approved, all charges are due and payable thirty (30) days from invoice date. Payment must be made in U.S. Dollars (USD)

I, the undersigned, as an authorized officer of the company named hereon certify all information on this form is correct, fully understand the credit terms and conditions, and agree to the proper and timely payment in consideration of a credit account with Berkshire Corporation. In exchange for accepting credit terms granted, the undersigned agrees to pay any and all collection fees associated with the collection of such credit. Additionally, by signing below, I give my consent to Berkshire to utilize a credit review agency to investigate credit worthiness and obtain other information deemed necessary to grant and monitor credit risk as it pertains to the conditions/terms.

I hereby certify the information contained herein is complete and accurate. This information has been furnished with the understanding it is to be used to to determine the amount and conditions of the credit to be extended.

Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Printed Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title of Signer: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Please return completed form to Berkshire’s Finance Department email: AR@Berkshire.com

Please send orders to Berkshire’s Customer Service Department email: [CSR@Berkshire.com](mailto:CSR@Berkshire.com)

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